

Introducing Quick Start Life: A Simpler Life Insurance Option for AAFP Members

With AAFP Quick Start Life, you can quickly and easily apply for up to \$250,000 in term life insurance without the need for a physical exam or medical tests. And as a member of the Academy, you are eligible for affordable rates, which means your rates may be significantly lower than other individual plans available to you.

- Up to \$250,000 in term life insurance
- Streamlined application process
- No physical exam, medical tests or lab work required
- Group rates exclusive to AAFP members
- AAFP membership assures your eligibility
- Your protection is portable

APPLYING FOR COVERAGE IS EASY

To apply for \$250,000 in Quick Start Life benefits, follow these simple steps:

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1. Download and complete the attached form.



2. Return application to:

- AAFP Insurance Services Inc., Suite #430, 11400 Tomahawk Creek Parkway, Leawood, KS 66211
- You can also <u>fax</u> to (800) 223-7463 or email your application to <u>insurance@aafp.org</u>

Here's what happens next ...

- We'll call to ask you a few questions.
- You'll be notified of a coverage decision by mail.
- Your Certificate of Insurance will be issued.
- It's that easy! There is no risk and no obligation.

Your Guarantee of Satisfaction:

Once you receive your Certificate of Insurance, you will have 30 days to review it. If you are not fully satisfied, **return it without claim for a full refund**.

\$250,000 Benefits

Current Quarterly Rates – Non-Smoker

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Age	Female	Male
< 25	\$12.94	\$23.63
25-29	16.88	25.88
30-34	19.69	28.13
35-39	32.63	41.06
40-44	52.31	64.69
45	88.88	103.50

The rates shown reflect the current (2016) benefit structure and QUARTERLY rate. Your initial premium is based on your age at issue. Rates increase as you enter each new five-year age band. The premium shown is the amount you pay and is based on your gender, current age, health status and tobacco/nicotine use. Amounts available range from \$100,000 to \$2,000,000 in \$10,000 increments and volume discounts commence at \$250,000 and \$500,000 levels. Male rates apply to all coverage issued to Montana residents, regardless of a person's sex.

Highest Financial Strength Ratings

This exclusive coverage is underwritten by New York Life Insurance Company. An industry leader for over 170 years, New York Life has the highest financial strength ratings currently awarded to any life insurer from all four leading independent rating agencies:



(ratings as of 8/11/15)

Answers to Your Questions About AAFP Quick Start Life

NEVER BEFORE OFFERED

Q. What makes applying so easy?

A. With our simple application process, you can apply for up to \$250,000 in benefits by mail – without a physical exam, medical tests or lab work. All you do is complete and return a simple application. We'll call to ask a few questions ... and mail your coverage decision. It's as simple as that.

Q. How long may I keep this life insurance?

A. Once insured, you can remain insured until you turn age 75, as long as your premiums are paid on time and the group master policy remains in force. Only the Academy can terminate this policy. It cannot be cancelled by New York Life.

Q. Can purchasing insurance through AAFP save me money?

A. Yes. As an AAFP member, you are eligible for affordable rates. These rates, specifically negotiated on your behalf, have the group buying power of more than 120,900 Academy members behind them. As a result, rates may be <u>significantly</u> <u>lower</u> than those available to you as an individual.

Q. Who can apply for this coverage?

A. If you are an AAFP member age 45 or under, you may apply for this coverage.

Q. Is there any way I may increase my coverage amount, once I'm insured?

A. Yes. You'll be guaranteed the right to add another \$50,000 in benefits at ages 31, 34, 37, 40, 43 and 46, provided you are working full time. That means that if eligible, over time, and depending on your age, you could <u>more than double</u> your protection <u>guaranteed</u>, without any proof of insurability. Of course, you may apply at any time for additional coverage, subject to proof of insurability.

Q. Does this coverage come with any exclusions?

A. There are <u>no exclusions</u>. This group policy will pay benefits for death from any cause. The validity of any amount of insurance that has been in force for two years or more will not be contested except for insurance eligibility provisions or non-payment of premium contributions.

Q. Why is AAFP making this coverage available to members?

A. AAFP has long recognized that busy physicians often don't have time to search for the protection they need to help preserve and improve their financial health. With that in mind, AAFP Insurance Services was founded more than 60 years ago. This wholly-owned subsidiary of the AAFP Foundation is dedicated to helping physicians protect what they've worked so hard to achieve.

Have a Question? Need Help Applying? Call (800) 325-8166

Underwritten by





The AAFP Association-Group Traditional Term Life Insurance Plan described is subject to the terms and conditions of Group Policy G-7200 issued by New York Life Insurance Company (51 Madison Avenue, New York, NY 10010) to the American Academy of Family Physicians (on Policy Forms G-7200/GMR-FACE). Please refer to the Certificate of Insurance for details of your coverage. New York Life Insurance Company (NAIC #66915) is domiciled in New York and licensed/authorized to transact business in the 50 United States and the District of Columbia. AAFP Insurance Services, Inc. is domiciled in Missouri, and licensed/authorized to transact business in the 50 United States and the District of Columbia. (agency insurance licenses: AR #246260; CA #0547642)

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in linkedin.com/company/aafp-insurance-services

AAFP Association Group Term Life Insurance Plan

11400 Tomahawk Creek Parkway, #430 • Leawood, KS 66211-2672 • www.aafpins.com



Association Group Term Life Insurance Application



(Policy G7200)

Request for association-group insurance fr	om: New York Life Insura	ance Company • 51 Madison A	Avenue • New York, NY 10	010		
PLEASE COMPLETE THIS FORM AND F AAFP Insurance Services, Inc., Suite 430,						
Questions? Call (866) 537-1039	Web: aafpins.com	Email: insuranc	ce@aafp.org	WEB		
AAFP MEMBER INFORMATION						
Name:(First MI Last)		Soc. Sec. #: – –	Date of Birth:	YY)		
Address:		Sex: $M \square F \square$ Membership #	:			
CITY: ST:	ZIP:	Height: Weight:	Email:			
Marital Status: Single 🗌 Married 🗌 on/_ Domestic Partner 🗌	_/ Widowed 🗌 Divorce	ed 🗌 Civil Union (eligibility of DP.	/Civil Union is determined by State	ELaw)		
Do you intend to reside outside the U.S. in the	next 12 months? Yes \Box No	Country:	For how long?			
INSURANCE REQUESTED (Refer to th	e factsheet for eligibility, optic	ons & coverage description)				
I hereby apply for \$250,000 of assoc	ation-group Tradition	al Term Life Insurance.				
CONTACT INFORMATION						
Best place for a service provider to contact y	ou on behalf of New York I	life for medical history:				
Contact Number : ()	Residence 🗌	Business 🗌 Cell 🗌				
Indicate where you'd like to receive the follow	ng:					
Medical underwriting information: Home 🗌 Business 🗌 Policy information and premium notices: Home 🗌 Business 🗌						
HOME ADDRESS:		CITY:	ST: ZIP:			
BUSINESS ADDRESS:		CITY:	ST: ZIP:			
PAYMENT OPTIONS						
If you do not want to be billed annually on Ju Optional billing modes available: Semi-annu			l charge. September & December) 🗌			
BENEFICIARY DESIGNATION						
I make the following beneficiary designation v Insurance (policy G7200). If naming a trust, p space.	vith respect to new insurance lease indicate the full name a	issued on the basis of this applicate and date of the trust. Attach a sepa	tion for association-group Tradi trate sheet, signed and dated, if	itional Term Life you need more		
Note: If you currently have AAFP life insura	ance and wish to change yo	ur beneficiary, call the Plan Adm	ninistrator for the proper form	n.		
Beneficiary of AAFP Member Insuranc	e					
Name:	Relationship	Social Security #	DOB			
	Relationship		505			
Full Address: (Street, City, State, Zip)			Phone			
FOR ADMINISTRATIVE USE ONLY:						

INSURANCE REPLACEMENT

Residents of New York — Important Replacement Information:

It may not be in your best interest to replace existing life insurance policies or annuity contracts in connection with the purchase of a new life insurance policy, whether issued by the same or different insurance company. A replacement will occur if, as part of your purchase of a new life insurance policy, existing coverage has been, or is likely to be, lapsed, surrendered, forfeited, assigned, terminated, changed or modified into paid-up insurance or other forms of benefits, loaned against or withdrawn from, reduced in value, by use of cash values or other policy values, changed in the length of time or in the amount of insurance that would continue or continued with a stoppage or reduction in the amount of premium paid. Prior to completing a replacement transaction, you may want to contact the insurance company or agent who sold you the life insurance or annuity contract that will be replaced to help you decide whether the replacement is in your best interest.

Residents of New York: I have read the Important Replacement Information above. Is the life insurance applied for intended to replace, in whole or in part, any existing insurance or annuity? Member No \square Yes \square

Residents of Other States: Is the insurance applied for intended to replace, discontinue or change any existing policy? Member No \square Yes \square

READ, SIGN AND DATE

I understand that New York Life Insurance Company has the right to require additional information and, if necessary, an examination by a physician. I ask New York Life to rely on all such statements made on this form, and any supplements to it, while considering this request. I also understand that the coverage afforded will be in consideration of the answers and statements set forth above.

AUTHORIZATION: I hereby authorize any licensed physician, medical practitioner, hospital, pharmacy, clinic or other medical or medically related facility, laboratory, insurance company, MIB, Inc. ("MIB"), or other organization, institution or person, that has any records or knowledge of me or my health to release information, including prescription drug records, maintained by physicians, pharmacy benefit managers, and other sources of information to New York Life Insurance Company, its reinsurers, its subsidiaries or the plan administrator about the physical and mental health of any persons proposed for insurance, including significant history, findings, diagnosis and treatment, but excluding psychotherapy notes for the purpose of evaluating my application for insurance. Health information obtained will not be re-disclosed without my authorization unless permitted by law, in which case it may not be protected under federal privacy rules. For example, New York Life may be required to provide it to insurance, regulatory, or other government agencies. In this case, the information may no longer be protected by the rules governing your AUTHORIZATION.

A photocopy of this AUTHORIZATION and request form shall be as valid as the original. In all circumstances, my authorized agent, representative, or I may request a copy of this AUTHORIZATION. This AUTHORIZATION shall be valid for a period of 24 months from the date signed, unless sooner revoked. The AUTHORIZATION may be revoked at any time by sending written notice to New York Life Insurance Company. My revocation will not be effective to the extent that New York Life or any other person already has disclosed or collected information or taken other action in reliance on it, or to the extent that New York Life has a legal right to contest a claim under an insurance certificate or the certificate itself.

By signing and dating this application, the member **requests** the insurance indicated; and the member and any person proposed for insurance **consent** to authorize the disclosure of information to and from the providers noted above and in the IMPORTANT NOTICE, including making a brief report of [my/ our] protected health information to MIB, Inc.; and **attest** to having read the IMPORTANT NOTICE and Fraud Notices indicated below, including how my information is exchanged with MIB, and that to the best of my knowledge and belief, the answers provided to the questions are true and complete.

AAFP Member's Signature X

(Please sign and date in ink.)

Date

GMA-ACENCLOSE NO MONEY AT THIS TIME. YOU WILL BE BILLED ONCE YOUR APPLICATION HAS BEEN APPROVED, G7200

FOR ADMINISTRATIVE USE ONLY: